



**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

GS-02F-003CA



**Employee Search Services - Making Recruiting Strategic - Save time and Money
by having the right pool of candidates from which to choose.**

**Pharmaceutical and biotechnology companies, contract research organizations, related industries and
government agencies engage with Eagle Research, Inc. when they need to fill important openings.**

**Eagle Research, Inc is the only 100% female-owned GSA approved executive search firm serving the
pharmaceutical and biotechnology industries in the country.**

We'll leverage the Eagle Research Advantage to find employees to work for you!

Annette Baron, PA, MBA, President and POC

128 White Pine Court, Paramus, NJ 07652

Phone number: 973-628-7700

Fax: 201-880-4831

asbaron@eagleresearch.net

www.eagleresearch.net

Data Universal Number System (DUNS) Number: 939083770

CAGE code: 6ZEE0

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* is: GSAAvantage.gov.

GSA Federal Supply Schedule Contract under Multiple Award Schedule

FSC Group 738X

Contract Number – GS-02F-003CA

**Special Item Number SIN 595 21
HUMAN RESOURCE SERVICES**

Awarded under solicitation number 2FYA-AR-060004-B

Contract Period – 10/8/2014 thru 10/7/2019

Contractor: Eagle Research, Inc.
128 White Pine Court
Paramus, NJ 07652
Phone number to POC: 201-628-7700
Fax: 201-880-4831
Annette Baron, PA, MBA

Small, 100% Female Owned Business

The only 100% female-owned GSA approved executive search firm serving the pharmaceutical and biotechnology industries in the country.

CUSTOMER INFORMATION FOR ORDERING ACTIVITIES:

1a. Table of awarded special item number:

SIN 595-21 Human Resource Services

1b. Identification of the lowest priced service for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession-affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the range of the lowest price and cite the areas to which the prices apply. N/A

1c. Executive Search Services- Physicians, pharmaceutical, biotechnology and related industries - clinical research and development and support employee search services. Fee based - 22% of candidate's first year annual salary

2. Maximum Order: \$1,000,000 is a breakpoint for possible additional discounts

- 3. Minimum Order Limitation: \$100
- 4. Geographic Coverage (Delivery Area): 50 States and Washington, DC
- 5. Points of Production: Work will be performed at the Contractor's office
- 6. Discount from list prices or statement of net prices: Net prices are included on the price list.
- 7. Volume Discount: By agreeing to a certain number of placements in a two year period, customers receive a volume discount - 3rd placement receives discount of 1%, 4th placement and beyond for a period of 2 years receives a discount of 2%.
- 7a. Quantity Discount: \$200K plus in placement fees per 12 months gets additional 0.5% discount.
- 8a. Payment Terms: Net 30 Days
- 8b. Prompt Payment Terms: None
- 9a. Government purchase credit cards are accepted equal to or less than micro-purchase threshold: Accepted.
- 9b. Government purchase credit cards are accepted for purchases above the micro- purchase threshold: Accepted.
- 10. Foreign Items: N/A
- 11a. Time of Delivery: Upon ordering agency's statement of work and the order
- 11b. Expedited Delivery: Available between contractor and ordering agency
- 11c. Urgent Requirements: Contact the Contractor for the purpose of obtaining accelerated delivery pursuant to Contract Clause No. I-FSS-140-B, Urgent Requirements. N/A
- 12. F.O.B. Shipping Terms: Destination
- 13a. Ordering Address: 128 White Pine Court, Paramus, NJ 07652
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information blanket purchase agreement (BPA) are found in the Federal Acquisition Regulation (FAR)

14. Payment Address: **PLEASE REMIT CHECK PAYMENTS TO:**
Eagle Research, Inc.
C/O Annette Baron, PA, MBA
128 White Pine Court
Paramus, NJ 07652

15. – 16. N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

18. – 24. N/A

25. DUNS number - 939083770

26. Notification Regarding Registration In SAM Database: Registered.

1. Service Description: Upon receiving a job description, we will initiate a targeted search to find the qualifications, experience, and soft skills you are seeking. We will provide a vetted slate of candidates, secure interview dates, de-brief and follow up. We work with our customers and candidates throughout the lifecycle of the search. The fee for our services is solely for professional search efforts.

2. Price List - Permanent Placement - Nationwide - SIN 595-21 - Contract # GS-02F-003CA

3. Collaborate to Develop Written Position Description
Develop and Execute Candidate Searches
Conduct initial phone interviews to qualify candidates
Provide oral and/or written summaries of same
Provide resumes of sourced candidates
Provide search progress reports
Coordinate telephone and on-site interviews
Conduct follow-up phone de-briefs with candidates and customers
Assist in employee selection
Provide Reference Reports

SIN 595 21	Recruitment & Internal Placement for Senior Executive Service (SES). Executive Schedule (EX), Physicians, Senior-Level (SL), Professional, General Schedule (GS) Positions and Medical Recruitment
Services	<ul style="list-style-type: none"> ✓ Collaborate to Develop Written Position Description ✓ Develop and Execute Candidate Searches ✓ Conduct initial phone interviews to qualify candidates ✓ Provide oral and/or written summaries of same ✓ Provide resumes of sourced candidates ✓ Provide search progress reports ✓ Coordinate Interviews ✓ Conduct follow-up phone de-briefs ✓ Assist in employee selection ✓ Provide Reference Reports
Pricing	<ul style="list-style-type: none"> ✓ GSA fee: 22.75% of successful candidate's base salary ✓ Volume Discount: By agreeing to a certain number of placements in a two year period, clients receive volume discount as follows: 3rd placement fee lowered to 21% per annual salary and 4th placement fee lowered to 20% per annual salary ✓ \$200K + in placement fees per 12 months gets additional 0.5% discount
Industries	<ul style="list-style-type: none"> ✓ Pharmaceutical ✓ Biotechnology ✓ Contract Research Organizations ✓ Site Management Organizations ✓ Government Agencies ✓ Government Contracting ✓ Medical
Labor Categories	<ul style="list-style-type: none"> ✓ <i>Clinical Research</i> ✓ <i>Clinical Research and Development</i> ✓ <i>Clinical Development</i> ✓ <i>Drug Safety</i> ✓ <i>Medical Affairs</i> ✓ <i>Project Management</i> ✓ <i>Regulatory Affairs/GCPs</i> ✓ <i>Medical Science Liaison</i> ✓ <i>Clinical Operations</i> ✓ <i>Quality Assurance</i> ✓ <i>Quality Control</i> ✓ <i>Study Manager/Study Coordinator</i> ✓ <i>Medical Information</i> ✓ <i>Pharmacovigilance</i> ✓ <i>Clinical Pharmacology</i> ✓ <i>Variety of Medical Specialties and Sub-specialties such as Cardiovascular Disease, Infectious Disease, Oncology, etc.</i> ✓ <i>MDs, PhDs, PharmDs, MS, BS degrees</i>

Agreed upon proposal pricing listed below:

Sin#	Labor Category	Minimum Education Level	Minimum Years' Experience	UNIT OF ISSUE	PRICE OFFERED TO GSA (including IFF)
595 21	Associate Director, Medical Information, Pharmacovigilance	PharmD. Medical information/ pharmacovigilance in clinical practice or pharmaceutical industry.	3 years	Per Annual Salary	22.75%
595 21	Regulatory Affairs Manager (Generics Group)	Bachelor's Degree in scientific field. Advanced Degree (M.S)	5 years	Per Annual Salary	22.75%
595 21	Senior Director, Quality Assurance	Bachelor's Degree in scientific field/ Pharmaceutical or Medical device setting	10 years	Per Annual Salary	22.75%